



2017 ICBA/NM Education Events & Webinars



Please look for Webinars Offered in Series

Account Documentation Series

ACH Specialist Series

BSA Compliance Series

Director Series (Mornings)

Real Estate Series

Regulation E Series

Risk Management Series

ICBA/NM Live Events

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| Mar. 23-24 | 2017 Ag Lenders Conference, Santa Fe, NM |
| Apr. 18-19 | 2017 Strategic IT & Operations Conference, Albuquerque, NM |
| Apr. 19 | 2017 HR & Management Conference, Albuquerque, NM |
| May 25-26 | 2017 CEO/Sr. Exec's/Board Forum, Santa Fe, NM |
| July 27-30 | 2017 ICBA/NM Annual Meeting Tamaya Resort, Santa Ana Pueblo |
| Sept. 25-26 | 2017 Lenders Conference Albuquerque, NM (Note Date Change) |
| Oct. 24-25 | 2017 Cross-Channel Risk Academy Albuquerque, NM |

JANUARY 2017 WEBINAR TOPICS

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| Jan 4 | Cross Selling Products & Services: Compliance with TCPA & FCRA |
| Jan 5 | Same-Day ACH: Lessons Learned & FAQs for RDFIs |
| Jan 10 | Top 10 HMDA Issues for 2016 Reporting: Checkup for March 1st Submission |
| Jan 11 | Account Documentation Series: Compliance & Due Diligence at Account Opening |
| Jan 17 | Identifying Fraudulent Transactions: Including Recent FinCEN Advisory on Email Fraud Schemes |
| Jan 18 | ACH Specialist Series: Direct Deposit Tax Refunds: Posting & Exceptions |
| Jan 19 | Loan Underwriting Basics: Interviewing, Credit Reports, Debt Ratios & Regulation B |
| Jan 24 | IRS & HAS Review & Update |
| Jan 25 | Understanding Proposed Changes to the FFIEC Compliance Rating System |
| Jan 26 | Director Series: (Morning) Risk & Capital in Strategic Planning for the Board |
| Jan 31 | Call Reports Update 2017 |

FEBRUARY 2017 WEBINAR TOPICS

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| Feb 2 | Regulation E Series: Handling Provisional Credit Under Reg E: Rules, Best Practices & FAQs |
| Feb 3 | The New World of Debt Collection: What Recent CFPB Actions Indicate about the Future of Regulations & Enforcement |
| Feb 8 | BSA Compliance Series: FinCEN's CDD Rules & BSA Compliance: Why Preparing Now for the Fifth Pillar is Critical |
| Feb 7 | Real Estate Series: Understanding TRID Tolerance Cures |
| Feb 14 | Qualifying Borrowers Using Personal Tax Returns Part 1: Schedules A, B, C & D |
| Feb 15 | Procedural & Compliance Responsibilities of the Board Secretary |
| Feb 16 | Military Lending Act: Exam Procedure Changes, Post-Implementation Considerations & FAQs |
| Feb 22 | Risk Management Series: Developing an Enterprise-Wide Risk Assessment |
| Feb 23 | Flood Compliance in Lending Part 1: Loan Origination |
| Feb 28 | Compliance Questions & Issues in Deploying Mobile Remote Deposit Capture |

MARCH 2017 WEBINAR TOPICS

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| Mar 1 | Using the APRWIN Calculator Effectively to Avoid & Correct Violations |
| Mar 2 | Imaged Documents: What to Keep, What to Destroy, what Holds up in Court? |
| Mar 7 | Hot Issues in Cyber Compliance, Including Recent Changes to the IT Handbook |
| Mar 9 | Developing & Managing a Consumer Complaint Program—Avoiding Reputational Damage |
| Mar 14 | Qualifying Borrowers Using Personal Tax Returns Part 2: Schedules E & F |
| Mar 15 | Regulation E Series: Regulation E Requirements for Debit Card Error Resolution: Processing, Disclosure & Investigation |
| Mar 16 | Flood Compliance in Lending Part 2: Post Loan Closing |
| Mar 21 | ACH Specialist Series: ACH Rules Update 2017 |
| Mar 22 | Account Documentation Series: Opening Deposit Accounts Online: Rules, Risks & Best Practices |
| Mar 23 | Securing Collateral Part 1: Form UCC-1 – Initial Filing & Perfection of Security Interests |

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| Mar 29 | Director Series: (Morning) The Board Evaluation Process: Steps, Tools & More |
| Mar 30 | UDAAP Challenges: Practices, Risk Mitigation, Regulator Expectations & Case Studies |

APRIL 2017 WEBINAR TOPICS

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| Apr 4 | Website & Social Media Common Compliance Violations |
| Apr 5 | Human Resources Dos and Don'ts for Supervisors |
| Apr 6 | Real Estate Series: CFPB Real Estate Loan Collection Rules for Mortgage Servicers & Your Bank |
| Apr 11 | Managing TDRs Start to Finish: Initial Identification to Rewriting to Non-TDR Status |
| Apr 12 | Risk Management Series: Developing a Risk-Based Compliance Audit for Your Loan Portfolio |
| Apr 18 | The Future of FinTech & Blockchain/Bitcoin: A Look at New Technologies Reshaping Financial Services |
| Apr 20 | Agriculture Credit Risk 2017: Answers to Critical Questions |
| Apr 25 | BSA Compliance Series: BSA Compliance Hotspots: Regulators, Litigation, Policies & Procedures |
| Apr 26 | Securing Collateral Part 2: Form UCC-3 & Amending, Continuing or Termination Security Interests |
| Apr 27 | Compliance in Handling Private Mortgage Insurance (PMI), Including Recent Rules Changes |

MAY 2017 WEBINAR TOPICS

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| May 2 | Revisiting TRID Line-by-Line Part 1: Loan Application |
| May 3 | ACH Specialist Series: Complex ACH Origination Issues for ODFIs: Compliance, Exceptions, Monitoring |
| May 4 | Security Officer Reports to the Board: Fulfilling Your Annual Requirement |
| May 10 | Surviving an FFIEC IT Security Exam |
| May 11 | Director Series: (Morning) What the Board Needs to Know About Vendor Management |
| May 16 | Risk Management Series: Conducting an RDC Risk Assessment: Compliance Findings & Regulatory Guidance |
| May 17 | HMDA Data Collection Rules: Preparing for the Extensive January 1, 2018 Changes |

- May 18 Securing Collateral Part 3: Legal & Compliance Issues in Obtaining Priority in Collateral, Including Purchase Money Security Interests
- May 23 **Account Documentation Series:** Non-Resident Alien Accounts: Opening, Tax ID Numbers, IRS Issues & More
- May 24 Credit Analyst Training Part 1: Basic Small Business Lending
- May 25 **Regulation E Series:** How to Handle Unauthorized Electronic Fund Transfers Under Reg E
- May 31 Auditing Call Reports: Compliance, Regulator Expectations & Best Practices

JUNE 2017 WEBINAR TOPICS

- Jun 1 12 Key Elements of an Effective Digital Marketing Strategy
- Jun 6 Revisiting TRID Line-by-Line Part 2: Closing Disclosure
- Jun 7 Developing an Effective Process for Change Control: Shared Responsibilities, Implementation & Monitoring
- Jun 8 **BSA Compliance Series:** New BSA Officer Training
- Jun 13 Reporting Customer Credit & Effectively Managing Credit Disputes
- Jun 14 Debit Card Chargebacks: Rules, Rights, Challenges & Best Practices
- Jun 15 Traditional & Roth IRA Plan Establishment & Required Amendments
- Jun 20 **Real Estate Series:** Adverse Action in Mortgage Lending: Are You in Compliance? Mort-
- Jun 21 **ACH Specialist Series:** Same-Day ACH: Preparing for Processing Debits, Effective September 15, 2017
- Jun 22 Credit Analyst Training Part 2: Analyzing Financial Statements
- Jun 28 My Borrower Filed Chapter 11 Bankruptcy - Now What?
- Jun 29 When a Borrower Dies: Next Steps & Best Practices

JULY 2017 WEBINAR TOPICS

- Jul 5 Analyzing the UBPR: How Does Your Bank Compare to Peers?
- Jul 6 **Director Series: (Morning)** Raising Capital as an Independent Community Bank

- Jul 11 Regulatory Requirements When Employees Work from Home: Overtime, FMLA, ADA, Safety & More
- Jul 12 Getting Started with SBA Lending
- Jul 13 **Account Documentation Series:** Closing or Changing Deposit Accounts for Consumers & Businesses
- Jul 18 Mastering Escrow Compliance: Analysis, Rules, Forms & Accounting
- Jul 19 Creating an Effective Suspicious Activity Program: Efficiency, Examinations & Fraud
- Jul 20 **Regulation E Series:** Regulation E Fundamentals: Back to Basics
- Jul 25 E-Compliance Rules, Policies & Best Practices for Email, Web, Mobile & Social Media
- Jul 27 20 UCC Provisions You Must Know When Cashing or Depositing Checks

AUGUST 2017 WEBINAR TOPICS

- Aug 2 Business Signature Cards & Resolutions: Entities, Authority & Documentation
- Aug 3 Advertising Compliance: Website, Print, TV & Radio
- Aug 8 **Real Estate Series:** Appraisals & Evaluations for Consumer Real Estate Lending: Interagency Guidance, Regulator Issues & FAQs
- Aug 9 Dealing with Employee Discipline, Complaints, Performance Issues & More
- Aug 10 How to Legally Compensate Mortgage Loan Originators
- Aug 15 **BSA Compliance Series:** Job Specific BSA for Deposit Operations: SAR Monitoring, (a) Requests & CIP 314
- Aug 16 **Risk Management Series:** Conducting a Fair Lending Risk Assessment
- Aug 17 Introduction to Call Report Loan Classifications
- Aug 22 Vendor Problem Resolution: A Five-Step Approach
- Aug 23 Proven Steps to Successful Business Development: Defining Prospects, Engagement Scripts, Overcoming Objections & Measuring Performance
- Aug 24 New Compliance Officer Boot Camp
- Aug 29 **Regulation E Series:** Comparing Regulation E with Vista & MasterCard Rules
- Aug 30 Asset-Liability Management Overview: Concepts, Fundamentals & Assessing Risks

SEPTEMBER 2017 WEBINAR TOPICS

- Sep 6 Responding to Official Demands for Customer Funds: Subpoenas, Garnishments, Summonses and Levies
- Sep 7 Understanding & Processing IRA Rollovers & Transfers
- Sep 12 **Account Documentation Series:** Minor Accounts: Ownership, Documentation & Access Ac-
- Sep 13 High-Risk Transaction Case Studies in Commercial Property Appraisals, Including HVCRE Considerations
- Sep 14 Workout & Liquidation of an SBA Loan
- Sep 19 Supporting Documentation for the ALLL: Current Rules & Future Expectations Under CECL
- Sep 20 **ACH Specialist Series:** RDFI Returns: 2 Day vs 60 Calendar Days - Understanding the Difference
- Sep 21 Understanding Loan Participation & Syndications Part 1: Recognizing the Distinction & Determining the Best Solution
- Sep 26 Step-by-Step SAR Completion: Dos & Don'ts
- Sep 27 **Director Series: (Morning)** Rules & Trends in Executive Compensation
- Sep 28 Managing & Mitigating Data Breaches: Fraud, Forensics & Incident Response

OCTOBER 2017 WEBINAR TOPICS

- Oct 3 Keys to Effective Employee Recruitment, Onboarding & Retention
- Oct 4 Surviving a TRID Compliance Exam
- Oct 5 Countdown to the New HMDA Rules Effective January 1, 2018
- Oct 11 **Real Estate Series:** ARM & Balloon Payments: Clarifying the Confusion
- Oct 12 Call Reports: Regulatory & Capital Requirements
- Oct 17 Beyond EMV: Trends in Payments & What It Means for Community Banks
- Oct 19 Understanding Loan Participations & Syndications Part 2: Documentation, Servicing, Administration & Due Diligence
- Oct 24 **BSA Compliance Series:** Job-Specific BSA Training for the Frontline: CTRs, SARs, CIP & More
- Oct 25 Advanced Commercial Loan Documentation
- Oct 26 **Risk Management Series:** Establishing or Maturing Your Vendor Risk Management Program

NOVEMBER 2017 WEBINAR TOPICS

- Nov 2 CECL Loss Estimation Methodologies: Using Your Bank's Data History to Create Workable Options
- Nov 7 Required Compliance for Commercial Loans Secured by Real Estate
- Nov 8 **Regulation E Series:** Auditing for Regulation E Compliance
- Nov 9 When a Depositor Dies: Next Steps & Best Practices
- Nov 14 **ACH Specialist Series:** Federal Government ACH Payments: Reclamations & Garnishments
- Nov 16 **Account Documentation Series:** Accepting Powers-of-Attorney on Deposit Accounts
- Nov 21 **Director Series: (Morning)** Required Compliance for the Board & Senior Management
- Nov 28 OFAC Sanctions Compliance: Update, Expectations & Best Practices
- Nov 29 Robbery Preparedness for All Staff
- Nov 30 Avoiding Employee Job Misclassification Issues: Getting It Right!

DECEMBER 2017 WEBINAR TOPICS

- Dec 5 **BSA Compliance Series:** Job-Specific BSA Compliance for Lenders
- Dec 6 Conducting a Collections Risk Assessment
- Dec 7 Disaster Preparedness, Recovery & Business Continuity
- Dec 12 **Real Estate Series:** Mortgage Loan Disclosure Timing Issues
- Dec 13 All About IRS Form 1099 Reporting: Foreclosures, Vendors, Avoiding Penalties & More
- Dec 14 **Risk Management Series:** ACH Risk Management & Assessment: Risks, Control & Ratings
- Dec 19 Preparation Plan for CDD Changes to Beneficiary Ownership Rules: Effective May 11, 2018
- Dec 20 New Security Officer Training: Responsibilities, Best Practices & Skill-Building Tools

PLEASE NOTE:

Director Series Webinars are scheduled from 9:00 AM—10:30 AM Mountain Time

Most other webinars are scheduled from 1:00 PM - 2:30 PM Mountain Time unless otherwise noted.

Visit www.icbanm.org for details and registration.