



## 2018 ICBA/NM Education Events & Webinars



Please look for Webinars Offered in Series

**Call Report Series:**  
**Compliance Series:**  
**Consumer Debt Series:**  
**Credit Analysis & Underwriting Series:**  
**Cyber Series:**  
**Director Series:**  
**IRA Series:**  
**Marketing Series:**  
**New Accounts Series:**

### ICBA/NM Live Events

Mar. 22-23	2018 Ag Lenders Conference, Roswell, NM
Apr. 26-27	2018 Strategic IT & Operations Conference, Albuquerque, NM
May 24-25	2018 Commercial Credit Conference, Albuquerque, NM
July 26-29	2018 ICBA/NM Annual Meeting Buffalo Thunder, Santa Fe, NM
Sept. 20-21	2018 Lenders Conference Albuquerque, NM
Oct. 23-24	2018 Cross-Channel Risk Academy Albuquerque, NM

#### JANUARY 2018 WEBINAR TOPICS

Jan 3	Top Issues for 2017 HMDA Reporting: Due March 1, 2018.
Jan 4	Dealing with ACH Tax Refunds: Exceptions, Posting & Liabilities
Jan 9	Board Secretary Training: Documenting Minutes, Corrections and Disagreements.
Jan 10	SBA Lending Update 2018: Trends, Regulations & Pending Changes
Jan 11	<b>Credit Analysis &amp; Underwriting Series:</b> Loan Underwriting 101: Interviewing, Credit Reports, Debt Ratios & Regulation B.
Jan 17	<b>IRA Series:</b> 2018 IRA & HSA Update & Hot Topics
Jan 18	<b>Consumer Debt Series:</b> Credit Reporting & Delinquent Accounts: Disputes, Revisions, Recent Guidance & More
Jan 23	FFIEC Reporting for CRA Compliance, Including Recent CFPB Updates to HMDA
Jan 24	Same Day ACH Final Phase, Effective March 15, 2018: Funds Availability Requirements
Jan 25	Call Report Revisions & Update 2018, Including FFIEC Community Bank Call Report Burden-Reduction Initiative.

Jan 30	Exercising the Right of Setoff on Deposit Accounts & Loans
Jan 31	<b>Compliance Series:</b> Job-Specific Compliance Training for the Frontline

#### FEBRUARY 2018 WEBINAR TOPICS

Feb 1	Understanding Person Tax Returns Part 1: Schedules A, B, C & D
Feb 6	Simplifying the Compliance Function: Tools & Checklists to Keep You on Track
Feb 7	Fair Lending Challenges for HMDA Data Rule Changes: Expanded Data Fields & Lending Practices
Feb 8	<b>Cyber Series:</b> Emerging IT Technologies 2018: What Are They & Do They Matter?
Feb 13	<b>Director Series: (Morning)</b> Directors' Roles & Responsibilities When A Data Breach Occurs
Feb 14	Countdown to New Reg E Prepaid Card Rules Effective April 1, 2018
Feb 15	Preparing for the New Mortgage Servicing Rules: Final Implementation Date, April 19, 2018
Feb 21	<b>New Accounts Series:</b> Opening Consumer Accounts: Regulations, CDD & Documentations
Feb 22	Security Officer Reports to the Board: What is Required?
Feb 27	<b>Credit Analysis &amp; Underwriting Series:</b> Debt Service Coverage Calculations in Underwriting.
Feb 28	Understanding Personal Tax Returns Part 2: Schedules E & F

#### MARCH 2018 WEBINAR TOPICS

Mar 1	CECL Rule Overview: Preparation, Planning & Data Collection
Mar 6	Revisiting CDD Policies & Procedures to Include Beneficial Ownership Rule Changes Effective May 11, 2018
Mar 7	ACH Rules Update 2018
Mar 8	<b>Consumer Debt Series:</b> Managing Chapter 7 & 13 Consumer Bankruptcies: Special Rules, Cramdowns & Risks
Mar 13	Flood Insurance Compliance Review & Update 2018
Mar 14	Developing & Managing Employee Performance Through Effective Recruiting, Onboarding & Coaching
Mar 15	<b>IRA Series:</b> IRA Overview: Traditional & Roth IRA & SEP Plans
Mar 20	Completing the CTR Line-by-Line Effective May 28, 2018: Technical Changes, New Data Fields & Alternative Model Reporting

Mar 21	<b>Call Report Series:</b> Introduction to Call Report Preparation
Mar 22	Compliance and Legal Risks in Mobile Banking: Rules & Security Requirements
Mar 27	<b>New Accounts Series:</b> Opening Deposit Accounts for Nonprofit Organizations
Mar 28	<b>Credit Analysis &amp; Underwriting Series:</b> Creating Effective Credit Memos & Loan Narratives
Mar 29	Negotiate to Win™: Essential Negotiation Skills for Community Bankers

#### APRIL 2018 WEBINAR TOPICS

Apr 3	Impact of Regulation CC Rule Changes on RDC & ACH
Apr 4	Dealing with Dormant Accounts, Unclaimed Property & Escheatment
Apr 5	<b>Cyber Series:</b> FFIEC Cyber Security Assessment Tool: Issues & Answers
Apr 10	BSA Special Risks: Policy, Law Enforcement & Regulator Issues
Apr 11	<b>Director Series: (Morning)</b> Strategic Planning Years 1, 3 & 5: Scope, Techniques & Drafting Plan
Apr 12	Developing a Strong Risk Assessment for Enterprise Risk Management
Apr 17	<b>Compliance Series:</b> Compliance Rules All Staff Must Know: Red Flags for Identity Theft, Bribery, Privacy & Ethical Considerations
Apr 18	Top 25 Things To Know About Reg CC Changes Before July 1, 2018
Apr 19	How to Complete & File UCC-1 Financing Statements
Apr 24	Denied Loan Requirements: Consumer, Commercial & Real Estate
Apr 25	<b>Credit Analysis &amp; Underwriting Series:</b> Global Cash Flow Analysis for Underwriters & Credit Analysts
Apr 26	The Top 12 Credit Risks in Agriculture Lending

#### MAY 2018 WEBINAR TOPICS

May 1	All You Need To Know About E-SIGN, E-Statements & E-Disclosures
May 2	Understanding the UCA Cash Flow: Practical Applications in Underwriting
May 3	Handling Powers-of-Authority & Living Trust Documents for Deposit Accounts & Loans
May 8	<b>New Accounts Series:</b> Opening Business Accounts: Entities, Documentation, Authority & Regulatory Requirements

- May 9 Analyzing TRID Tolerance Cures: Clarifying the Confusion
- May 10 Finances Charges: Getting It Right!
- May 15 Top Escrow Compliance Exam Issues, FAQs & Field Audits
- May 16 **IRA Series:** Current IRA Issues, Including Divorce, IRS Levies, Bankruptcies & Creditor Claims
- May 17 FFIEC Third-Party Risk Guidance: Appendix J for Vendor Business Continuity Issues & More
- May 22 **Consumer Debt Series:** Real Estate Loan Workouts, Deeds in Lieu, Short Sales, Foreclosures, Deficiency Judgements & Receiverships
- May 23 Consumer Loan Documentation
- May 24 ACH Error Resolution: Unauthorized, Authorization Revoked, or Stop Payment?
- May 30 **Compliance Series:** Job-Specific Compliance Training for Lenders
- May 31 Increasing Fee Income Without Raising Fees

#### JUNE 2018 WEBINAR TOPICS

- Jun 5 **Call Report Series:** Examining Bank Assets, Liabilities & Income in Call Report Preparation
- Jun 6 **Director Series:** (Morning) Regulator Expectations in Capital Planning
- Jun 7 Red Flags in Residential Appraisal Compliance
- Jun 12 **Cyber Series:** Beginning IT Officer Training
- Jun 13 Protecting the SBA Guaranty Start to Finish
- Jun 14 Overdraft Disclosure Requirements: Regulations, UDAAP & Legal Risks
- Jun 19 **Marketing Series:** Advertising Compliance for Electronic, Website, TV & Radio Promotions.
- Jun 20 Safe Deposit Issues: Drilling, Unpaid Rent, Death & Unclaimed Property
- Jun 21 Reg E Requirements for Debit Card Error Resolution: Processing, Disclosure & Investigation
- Jun 26 **New Accounts Series:** Opening Trust Accounts: Compliance, Documentation, Signing Authority & Deposit Insurance Issues
- Jun 27 Understanding Employee Leave Policies
- Jun 28 Notary Essentials, Legalities & Best Practices

#### JULY 2018 WEBINAR TOPICS

- Jul 10 Auditing Your Loan Portfolio: Consumer, Commercial & Real Estate

- Jul 11 **IRA Series:** Understanding IRA Beneficiary Designations, Death Distributions & Required Minimum Distributions
- Jul 12 Maintaining Required FDIC Records: Compliance, Issues & Retention
- Jul 17 Loan Review: Consumer, Commercial & Real Estate
- Jul 18 **Marketing Series:** Developing, Maintaining & Sustaining Brand Loyalty
- Jul 19 **Consumer Debt Series:** Reducing Consumer Loan & Collection Losses: Workouts, Forbearance, Restructuring & More
- Jul 24 Wire Transfer Security: Regulatory Guidance, Risk Management & Monitoring
- Jul 25 **Call Report Series:** Preparing Call Report Basis Lending Schedules: Coding, Classifications & Loan Loss Allowance
- Jul 26 **Director Series:** (Morning) Assessing Credit Risk for Directors
- Jul 31 ACH Rules & Responsibilities for RDFIs

#### AUGUST 2018 WEBINAR TOPICS

- Aug 2 Securing Loans with Cash: Using Deposit & Brokerage Accounts to Reduce Loss Risk
- Aug 7 **Cyber Series:** Expanding & Improving Your Required IT Risk Assessment Program
- Aug 8 CECL: Making Strategic Decisions Regarding Methodologies, Processes & Governance
- Aug 9 Commercial Loan Application Danger Zones
- Aug 14 Fair Lending Comparative File Review
- Aug 15 **Marketing Series:** Advertising & the New Media Mix: What's Right for Your Bank?
- Aug 16 Final Preparation for CFPB's TRID Amendments, Effective October 1, 2018
- Aug 21 **New Accounts Series:** Opening Minor Accounts: Signature cards, Access, Ownership
- Aug 22 Conducting the Annual Physical Security Review
- Aug 23 Stress Testing Your Loan Portfolio: Regulatory Expectations & Enhancing Credit Risk Management
- Aug 28 **Compliance Series:** Regulatory Requirements for the Board & Senior Management
- Aug 30 Managing Provisional Credit Under Reg E

#### SEPTEMBER 2018 WEBINAR TOPICS

- Sep 5 Complying with Reg Z Rules for HELOCs: Disclosure, Documentation, Statements & Maintenance
- Sep 6 Imaged Documents & Checks: Regulations & Legal Concerns

- Sep 11 **Consumer Debt Series:** Maximizing Recoveries on Charged-Off Loans
- Sep 12 Mortgage Lenders Training Part 1: Life-of-Loan Reg B Requirements, Including Application, Monitoring & Disclosures
- Sep 13 New BSA Officer Training: Requirements & Real-Life Scenarios
- Sep 18 **Call Report Series:** Call Report Preparation: Schedule RC-R, Regulatory Capital & the Capital Conservation Buffer
- Sep 19 **Marketing Series:** Measuring your ROI on Your Digital Marketing Strategy
- Sep 20 Vendor Outsourcing: Due Diligence, Contracts, Risks & Oversight
- Sep 25 Managing the Employment Termination Process: Before, During & After
- Sep 26 Compliance Officer Training Risk Assessments, Monitoring & Testing
- Sep 27 **IRA Series:** IRA Conversions, Recharacterizations & Excess Contributions

#### OCTOBER 2018 WEBINAR TOPICS

- Oct 2 Proper Preparation of the TRID Loan Estimate & Closing Disclosure
- Oct 3 The Fair Labor Standards Act: Dos and Don'ts of Exempt & Nonexempt Pay Issues
- Oct 4 Medallion & Signature Guarantee Rules & Risks
- Oct 10 **New Accounts Series:** Opening Accounts for Nonresident Aliens
- Oct 11 Mortgage Lender Training Part 2: Mortgage Life-of-Loan: Processing, Underwriting & Notices
- Oct 16 Payment Systems Rules & Regulations for ACH, Cards, Wires & Checks
- Oct 17 Understanding Title Insurance Policies, Commitments & ALTA Endorsements
- Oct 18 **Cyber Series:** Cyber Threats: Prevention, Detection & Response
- Oct 23 Roles, Responsibilities & Liabilities of Community Bank Directors
- Oct 25 **Call Report Series:** Complex Call Report Lending Schedule Preparation
- Oct 30 **Compliance Series:** Job-Specific Compliance Training for Deposit Operations
- Oct 31 Form 1099 Reporting: Third-Party Vendors, Foreclosures, Debt Forgiveness & More

#### NOVEMBER 2018 WEBINAR TOPICS

- Nov 1 Analyzing Common TRID Compliance Violations
- Nov 6 Lending to Churches & Other Nonprofit Organizations
- Nov 7 ACH Liabilities & Warranties for ODFIs: Reducing Your Exposure
- Nov 8 **Consumer Debt Series:** Proper Repossession, Notice & Sales of Non-Real Estate Collateral
- Nov 14 Mortgage Lender Training Part 3: Mortgage Life-of-Loan: Decision-Making, Appraisals, Post-Closing Requirements.
- Nov 20 **IRA Series:** Top 10 IRA Rollover Mistakes
- Nov 27 **Compliance Series:** Robbery Preparedness: Requirements & Proven Strategies
- Nov 28 Managing & Mitigating Card-Not-Present Fraud
- Nov 29 Your Borrower Has Died: Action to Take, Mistakes to Avoid

#### DECEMBER 2018 WEBINAR TOPICS

- Dec 4 Improving Teller Performance: Head Teller Development
- Dec 5 **Cyber Series:** Compliance Questions & Issues in Deploying Mobile Remote Deposit Capture
- Dec 6 Auditing for HMDA Compliance, Including New Data Collection Rules
- Dec 11 **Call Report Series:** Improving Efficiency in Call Report Preparation: Documentation, Accuracy & Common Errors
- Dec 12 Your Depositor Has Died: Actions to Take, Mistakes to Avoid
- Dec 13 Dealing with Joint Signers in Consumer & Real Estate Lending
- Dec 18 Handling Government ACH Payment Returns & Reclamations
- Dec 19 Closing or Changing Deposit Accounts for Consumers & Businesses
- Dec 20 BSA Officer Reports to the Board

#### PLEASE NOTE:

**Director Series** Webinars are scheduled from 9:00 AM—10:30 AM Mountain Time

Most other webinars are scheduled from 1:00 PM - 2:30 PM Mountain Time unless otherwise noted.

Visit [www.icbanm.org](http://www.icbanm.org) for details and registration.